

# **EXPERT RETAIL and FINANCING SOFTWARE**

Customer Communications Employee Productivity

### **Customer Communications**

### **Two Way Texting**

### Credit Applications

- Customers can apply for credit via text message.
- Credit application process: Obtain customer documents via text.
- Customer automatically receives text notification when their credit has been approved.

#### Text Communications with Millennials

- Customers can talk to your company via text at any time.
- You can text your customers at any time.
- The system keeps a complete record of all text message correspondence.

#### Deliveries

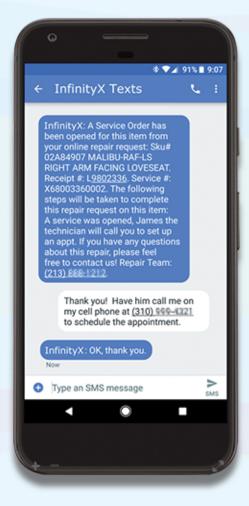
- Text the estimated delivery window to the customer the night before.
- Text Delivery updates (Requires Interface with Dispatch Track).
- During the delivery day, text delivery updates to the customer to let them know when the truck will be arriving at their home.

#### Repairs

- Company and outside field repair technicians text photos of items needing repair.
- Company and outside field repair technicians text service reports directly into the repair system.
- Send text messages to customers when their merchandise is ready for pickup.

### **Employees**

Employees can request their work schedule by text.



# **Employee Productivity**

## **Real Time Sales Tracking**

Track Sales by Hour, Day of week

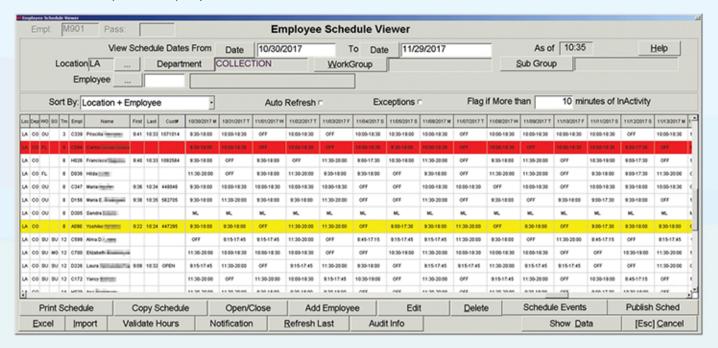
Filters used to obtain these results:	(Group) Filter Description	(1) From: 10/22/2016	(Hover Mouse to Open)		
Hour		Merch Sales	Goal	Vary %	Vary Amt
08 (8 AM)		\$0.00	\$0.00	0.00%	\$0.00
09 (9 AM)		\$0.00	\$0.00	0.00%	\$0.00
10 (10 AM)		\$2,331.35	\$415.17	461.54%	\$1,916.18
11 (11 AM)		\$10,414.65	\$8,936.36	16.54%	\$1,478.29
12 (Noon)		\$18,309.75	\$12,708.55	44.07%	\$5,601.20
13 (1 PM)		\$26,178.07	\$23,269.60	12.50%	\$2,908.47
14 (2 PM)		\$19,439.08	\$17,780.30	9.33%	\$1,658.78
15 (3 PM)		\$27,292.58	\$19,467.26	40.20%	\$7,825.32
16 (4 PM)		\$15,370.22	\$14,189.81	8.32%	\$1,180.41
17 (5 PM)		\$18,878.83	\$17,784.60	6.15%	\$1,094.23
18 (6 PM)		\$10,605.57	\$21,334.12	-50.29%	\$-10,728.55
19 (7 PM)		\$13,564.68	\$15,992.28	-15.18%	\$-2,427.60
20 (8 PM)		\$0.00	\$0.00	0.00%	\$0.00
21 (9 PM)		\$0.00	\$0.00	0.00%	\$0.00
22 (10 PM)		\$0.00	\$0.00	0.00%	\$0.00
	Total:	\$162,384.78	\$151,878.05	6.91%	\$10,506.73
Print Results Save to			of total Monthly Goal.		[Esc] Exit

See and manage your sales staff performance as your sales day progresses.

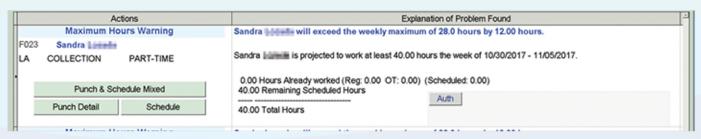
filters used to of	tain these r	esults:	(Group) Filter Description	(1) From: 10/22/2016		(Hover Mo	ouse to Open)
Empl#		Name	Store	Merch Sales	Goal	Vary %	Vary Amt
S145	Catalina	Guestalum	Commerce	\$3,715.60	\$2,796.57	32.86%	\$919.03
S154	Otto illustras		Chino	\$1,627.87	\$1,539.54	5.74%	\$88.33
S172	Miguel fi	tene	Los Angeles	\$758.85	\$2,673.10	-71.61%	\$-1,914.25
S186	Francisco illumnu		Van Nuys	\$1,348.90	\$2,312.45	-41.67%	\$-963.55
3208	Martha Fuir		Los Angeles	\$2,910.72	\$2,747.43	5.94%	\$163.29
S210	Kathia		Los Angeles	\$0.01	\$0.00	0.00%	\$0.00
3225	Luz I	jeni .	Van Nuys	\$2,482.88	\$2,312.45	7.37%	\$170.43
3236	Karla III		Van Nuys	\$3,362.14	\$1,848.80	81.86%	\$1,513.34
3242	Juan Carlos		Van Nuys	\$3,241.39	\$2,312.45	40.17%	\$928.94
3264	Miguel Angel		Los Angeles	\$4,211.76	\$2,003.26	110.25%	\$2,208.50
3291	Miguel Angel		Santa Ana	\$2,955.57	\$2,042.58	44.70%	\$912.99
292	Yecenia William		Huntington Park	\$649.86	\$2,696.23	-75.90%	\$-2,046.37
297	Karla Aceres		Huntington Park	\$5,317.08	\$2,696.23	97.20%	\$2,620.85
302	Lilibeth 1 Communication		Huntington Park	\$1,897.71	\$2,674.23	-29.04%	\$-776.52
317	Eberto 1 al 10 a gallina		Commerce	\$7,033.65	\$1,816.35	287.24%	\$5,217.30
318	Jorge Management		Santa Ana	\$2,826.86	\$1,531.94	84.53%	\$1,294.92
328	Erika V Parada		Van Nuys	\$2,382.68	\$1,848.80	28.88%	\$533.88
230 Omaira Universita		Asianolia.	Los Anneles	\$5,271.36	\$2,671.01	97.35%	\$2,600,35
			Total:	\$162,384.78	\$125,699.48	29.18%	\$36,685.30
Print Results S		Save to File	Goals for th	is period reflect 4.18%	of total Monthly Goal.		[Esc] Exit

# **Employee Productivity**

### Schedule your employees



Can Interface to Time and Attendance Systems for detailed analysis of work schedule.



ADVANTAGE

(323) 880-4960

Español (323) 880-4963